

National RPS Summit December 3, 2012

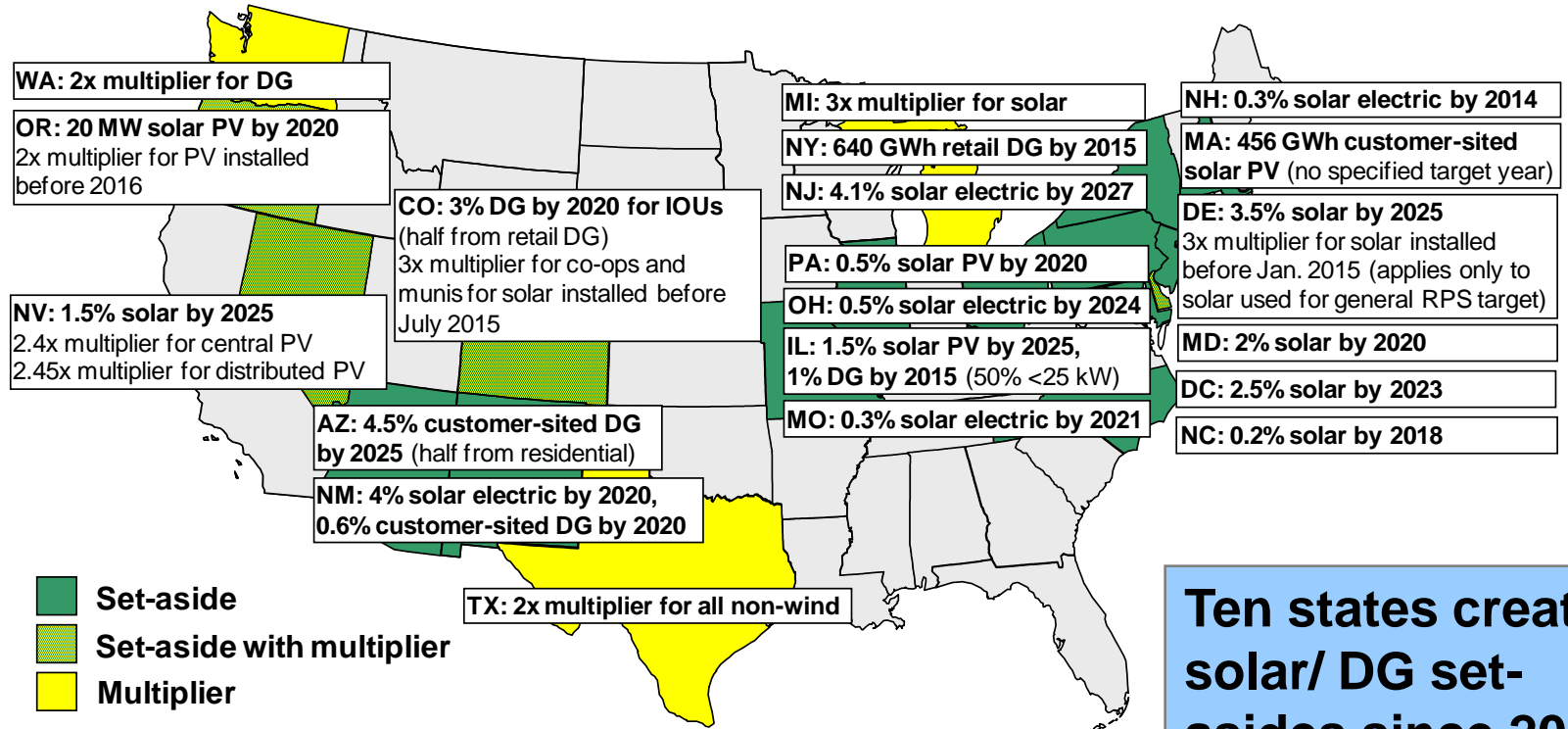
Carrie Hitt, Vice President State Affairs, SEIA

Introduction to SEIA

- SEIA is the voice of the U.S. solar energy industry
 - Founded in 1974
 - 1,000 member companies
 - Across the US, including NYSEIA
 - Largest solar companies in the world
 - We promote solar to the State Policy Makers, White House and Congress
 - Working with local chapters and other key industry players at the state level – for example, ELPC
- Mission: Build a strong solar industry to power America

RPS Increasingly Designed to Support Resource Diversity: Most Commonly Solar and DG

16 states + D.C. have solar or DG set-asides, sometimes combined with credit multipliers; 3 other states only have credit multipliers



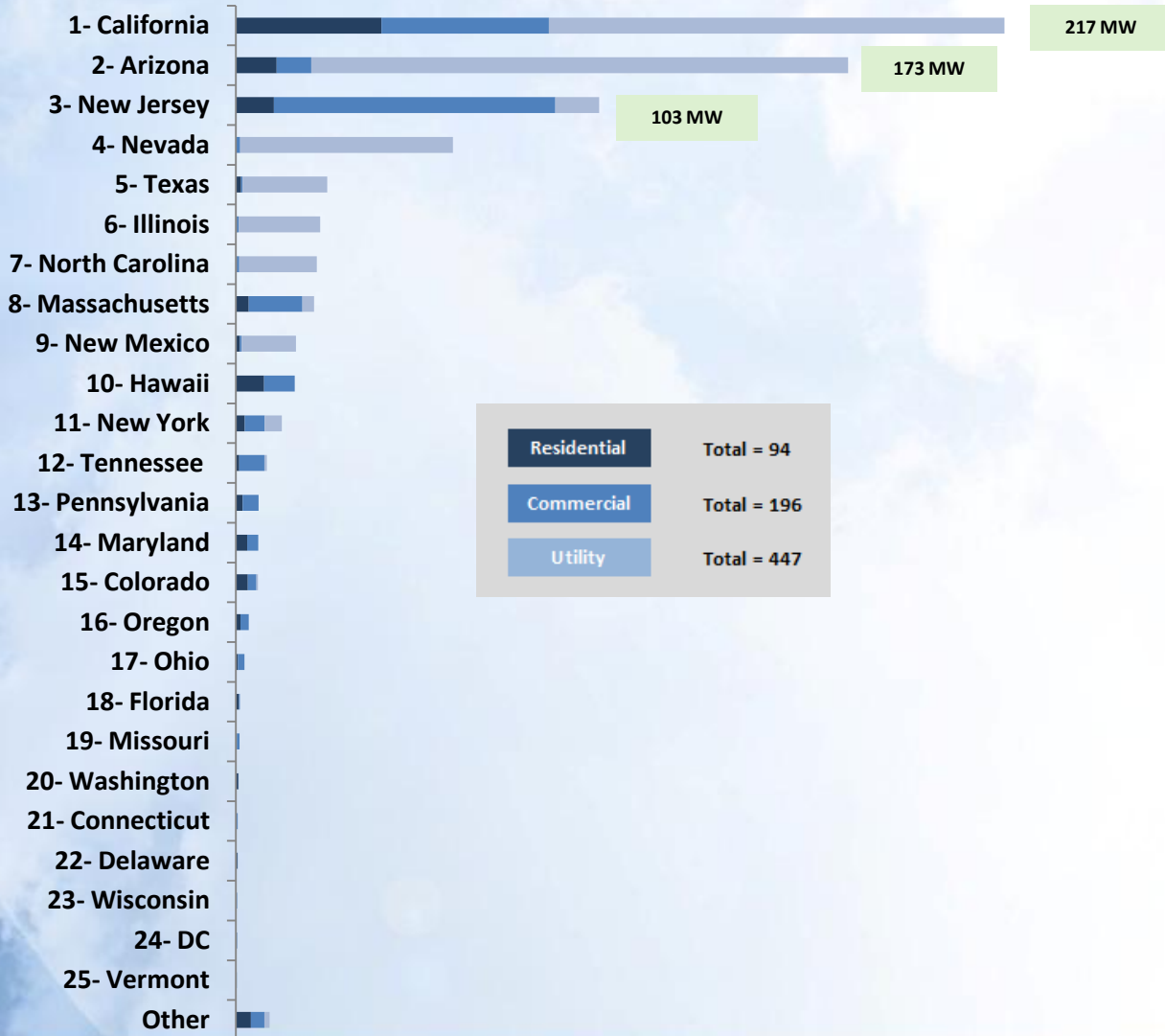
Source: Berkeley Lab

Note: Compliance years are designated by the calendar year in which they begin

Differential support for solar/DG provided in CT and RI via long-term contracting programs with legislatively-established budgets or capacity targets

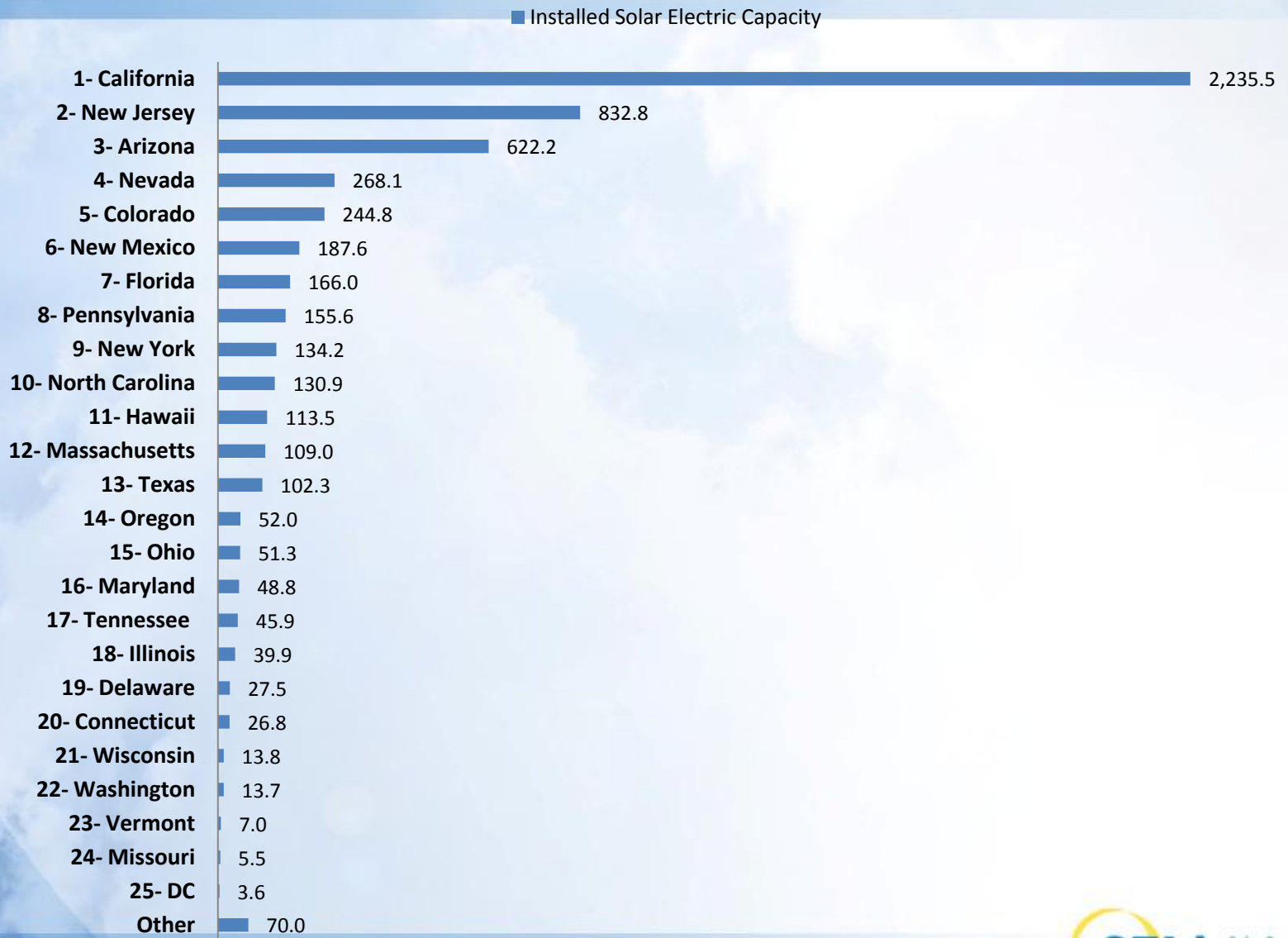
Ten states created solar/ DG set-asides since 2007:
DE, IL, MA, MD, MO, NC, NH, NM, OH, OR

State Rankings by Q2 PV Installed Capacity

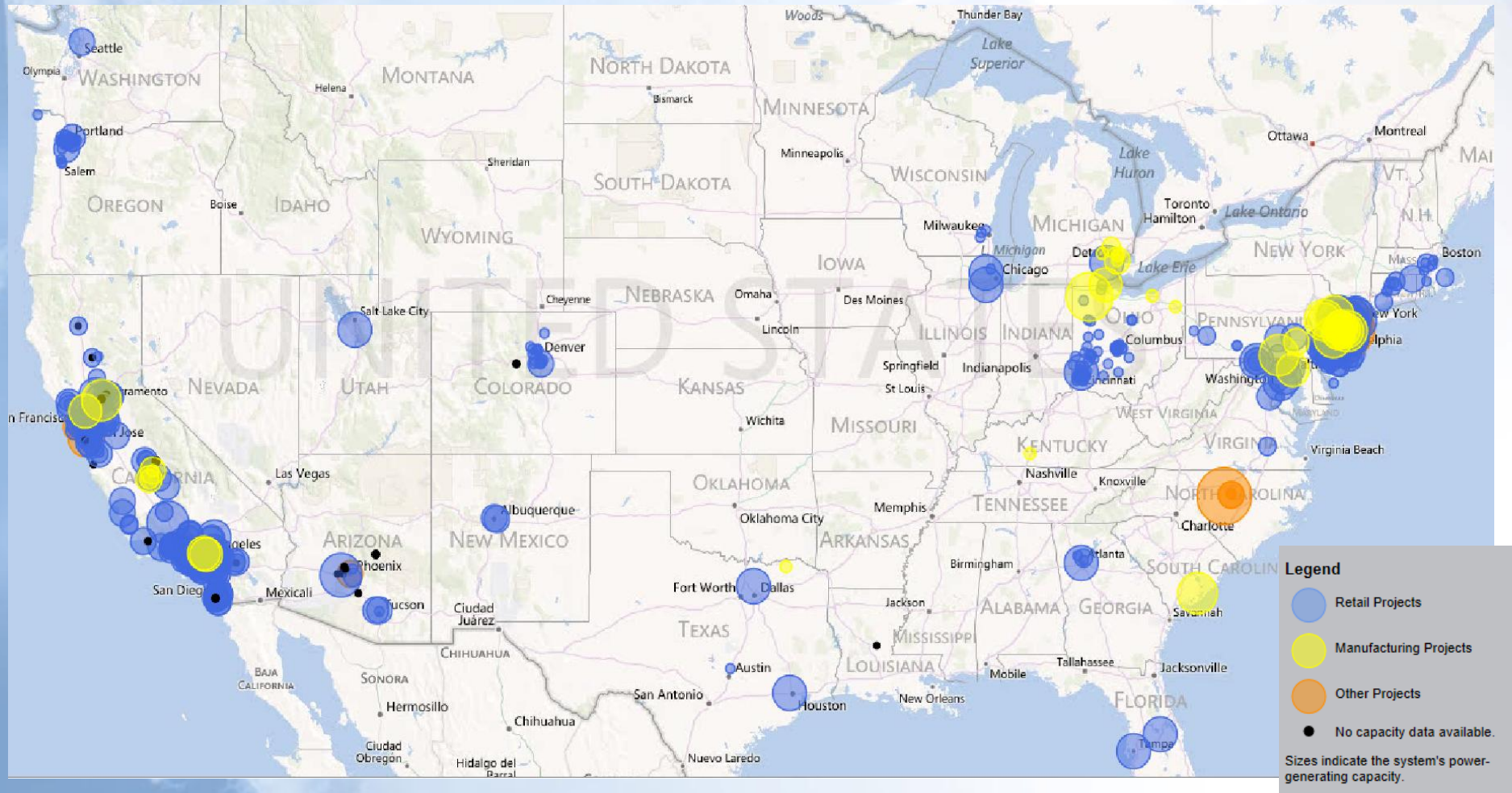


State Rankings by Cumulative Installed Solar Electric Capacity as of Q2 2012

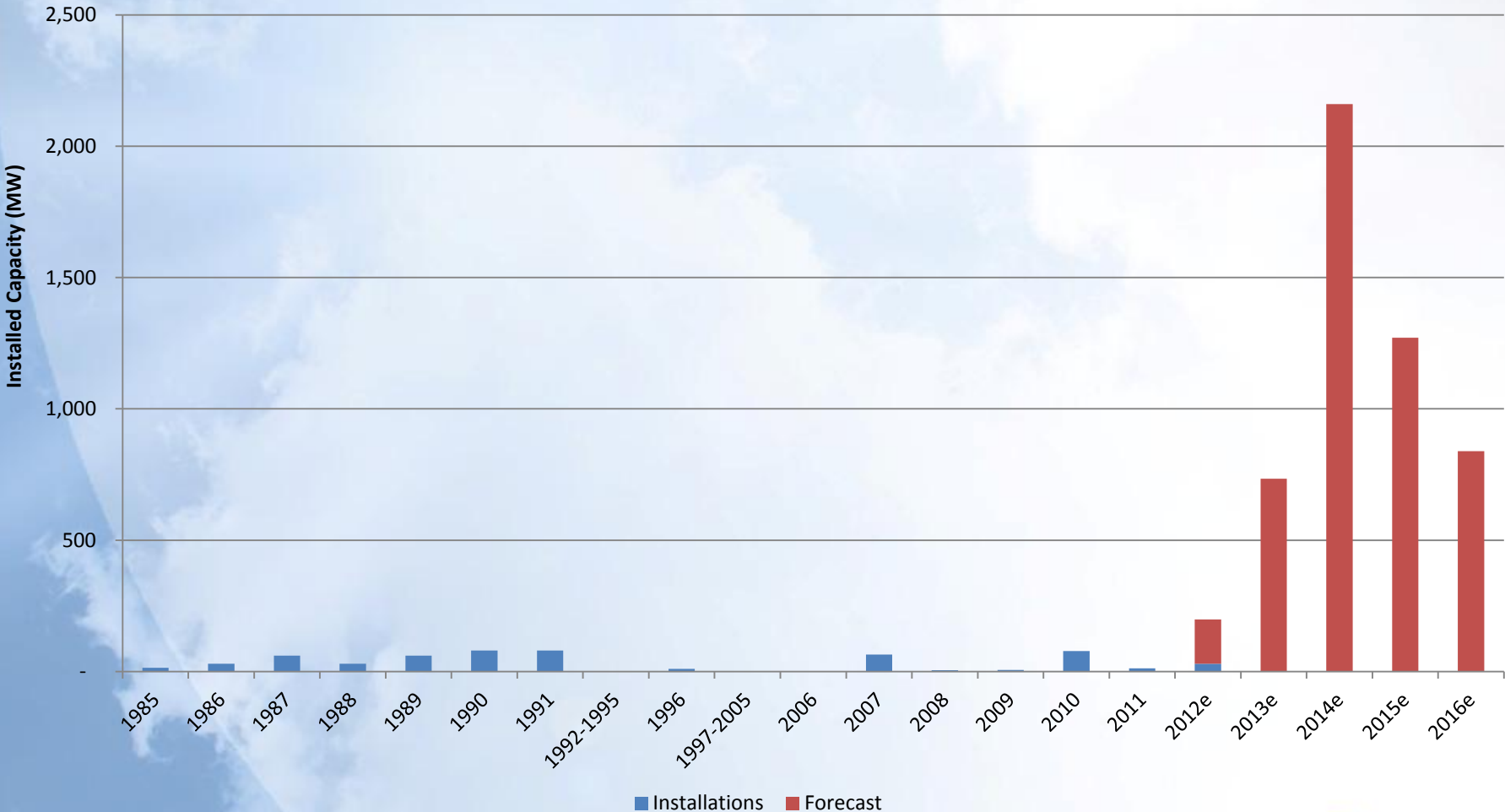
Installed Solar Electric Capacity



Top 20 Corporate Solar Users Have Systems from Coast to Coast



CSP Installations and Forecast



2013

Challenges

- Success – Hitting targets -
- Political challenges – “purple states”
- Broadening definitions – CT
- Legal questions– AZ,CO
- Policy substitutes?

Opportunities

- NY RPS review
- MA increase
- Capacity issues
- Declining cost/technical advancements